



AUO

4Q21 Results

February 11, 2022

Safe Harbor Notice



- The statements included in this presentation that are not historical in nature are “forward-looking statements”. These forward-looking statements, which may include statements regarding AU Optronics’ future results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on AU Optronics’ current expectations.
- Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our ability to successfully expand our capacity; our dependence on key personnel; general economic and political conditions, including those related to the TFT-LCD industry; possible disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.
- Our forward-looking statements at any particular time does not create any duty of disclosure beyond that which is imposed by law, and we expressly disclaim any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Statement of Comprehensive Income



Selected Items from Statement of Comprehensive Income

Amount : NT\$ Million

	4Q21		3Q21		QoQ %	4Q20	
Net Sales	93,034	100.0%	99,055	100.0%	(6.1%)	80,535	100.0%
Cost of Goods Sold	(75,432)	(81.1%)	(71,642)	(72.3%)	5.3%	(66,887)	(83.1%)
Gross Profit	17,602	18.9%	27,413	27.7%	(35.8%)	13,648	16.9%
Operating Expenses	(7,257)	(7.8%)	(6,987)	(7.1%)	3.9%	(5,366)	(6.7%)
Operating Profit	10,346	11.1%	20,427	20.6%	(49.4%)	8,281	10.3%
Net Non-operating Income	1,711	1.8%	464	0.5%	268.8%	78	0.1%
Profit before Tax	12,057	13.0%	20,891	21.1%	(42.3%)	8,359	10.4%
Net Profit	11,791	12.7%	19,964	20.2%	(40.9%)	8,878	11.0%
Net Profit Attributable to Owners of Company	10,655	11.5%	19,310	19.5%	(44.8%)	8,435	10.5%
Basic EPS (NT\$)^(a)	1.12		2.03		(44.8%)	0.89	
Operating Profit + D&A	18,560	19.9%	28,818	29.1%	(35.6%)	17,000	21.1%
Area Shipments (K m²)	6,509		6,445		1.0%	6,778	

a) Basic EPS was calculated based on the weighted average outstanding shares of the reporting quarter. The weighted average outstanding shares were 9,542m shares, 9,515m shares and 9,499m shares for 4Q21, 3Q21 and 4Q20, respectively.

Statement of Comprehensive Income



Selected Items from Statement of Comprehensive Income

Amount : NT\$ Million

	FY 2021		FY 2020		YoY %
Net Sales	370,685	100.0%	270,955	100.0%	36.8%
Cost of Goods Sold	(279,917)	(75.5%)	(248,190)	(91.6%)	12.8%
Gross Profit	90,768	24.5%	22,765	8.4%	298.7%
Operating Expenses	(27,692)	(7.5%)	(20,682)	(7.6%)	33.9%
Operating Profit	63,076	17.0%	2,083	0.8%	2928.1%
Net Non-operating Income	3,331	0.9%	705	0.3%	372.8%
Profit before Tax	66,407	17.9%	2,788	1.0%	2282.2%
Net Profit	63,459	17.1%	2,907	1.1%	2082.7%
Net Profit Attributable to Owners of Company	61,331	16.5%	3,376	1.2%	1716.5%
Basic EPS (NT\$)^(a)	6.44		0.36		1688.9%
Operating Profit + D&A	96,740	26.1%	37,481	13.8%	158.1%
ROE^(b)	29.6%		1.9%		1475.0%
Area Shipments (K m²)	25,712		25,547		0.6%

- a) Basic EPS was calculated based on the weighted average outstanding shares of the reporting year. The weighted average outstanding shares were 9,522m shares and 9,499m shares for 2021 and 2020, respectively.
- b) ROE was calculated based on average equity attributable to shareholders of the parent company.

Consolidated Balance Sheet Highlights



Amount : NT\$ Million

	4Q21	3Q21	QoQ %	4Q20
Cash and Cash Equivalents	79,945	87,922	(9.1%)	90,275
Inventory	34,489	34,736	(0.7%)	26,753
Short Term Debt^(a)	16,879	25,248	(33.1%)	16,971
Long Term Debt	37,821	44,334	(14.7%)	99,824
Equity	237,966	242,283	(1.8%)	193,790
Total Assets	424,811	435,088	(2.4%)	407,270
Inventory Turnover (Days)^(b)	42	42		36
Net Debt to Equity^(c)	(10.6%)	(7.6%)		13.7%

a) Short term debt refers to all interest bearing debt maturing within one year.

b) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days.

c) Net Debt to Equity = (Short Term Debt + Long Term Debt - Cash and Cash Equivalents) / Equity.

Consolidated Cash Flow Highlights

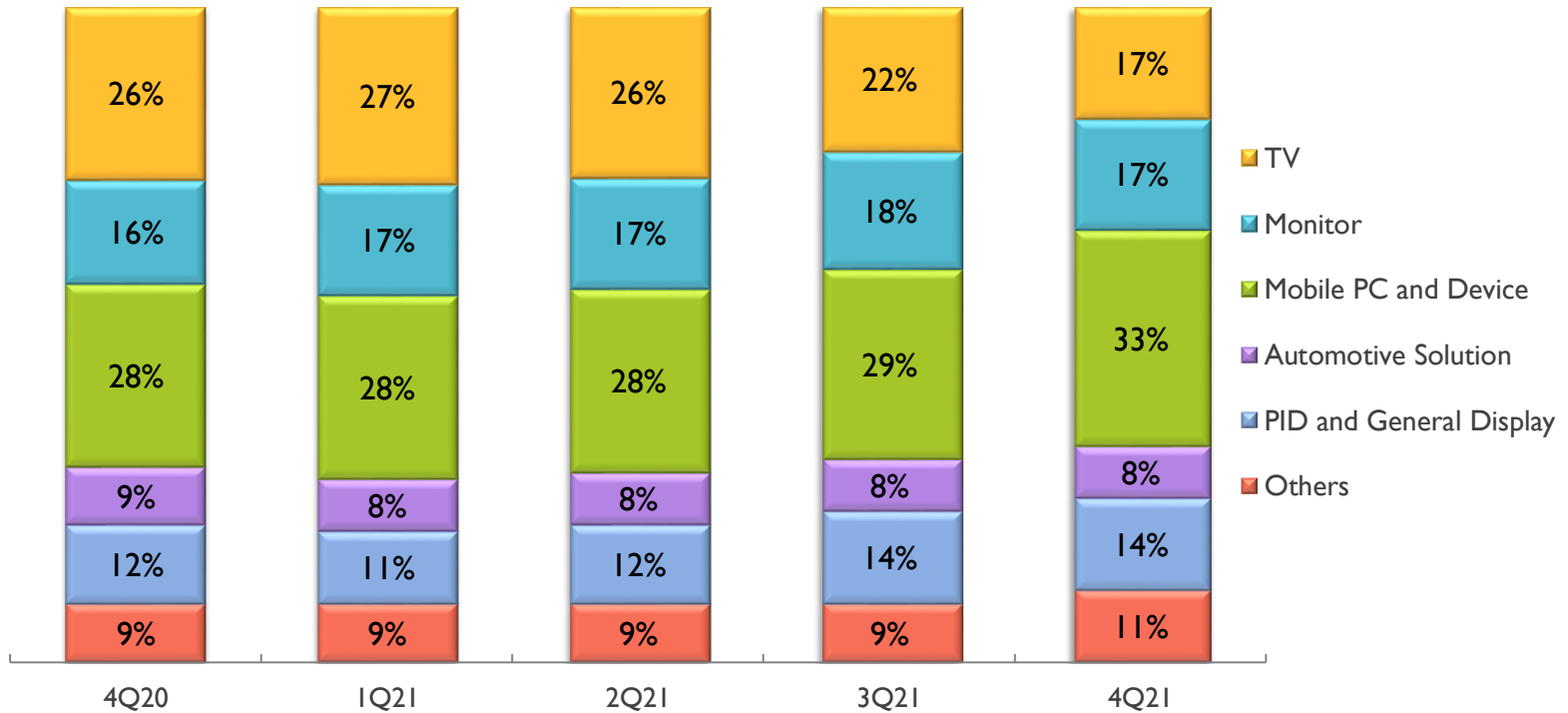


Amount : NT\$ Million

	4Q21	3Q21	QoQ
From Operating Activities	31,398	31,058	340
Profit before Tax	12,057	20,891	(8,834)
Depreciation & Amortization	8,214	8,391	(177)
Net Change in Working Capital	13,172	852	12,320
From Investing Activities	(6,765)	(5,514)	(1,251)
Capital Expenditure	(5,406)	(5,100)	(306)
From Financing Activities	(32,376)	(37,295)	4,919
Net Change in Debt	(14,929)	(34,608)	19,679
Net Change in Cash^(a)	(7,977)	(11,629)	3,652

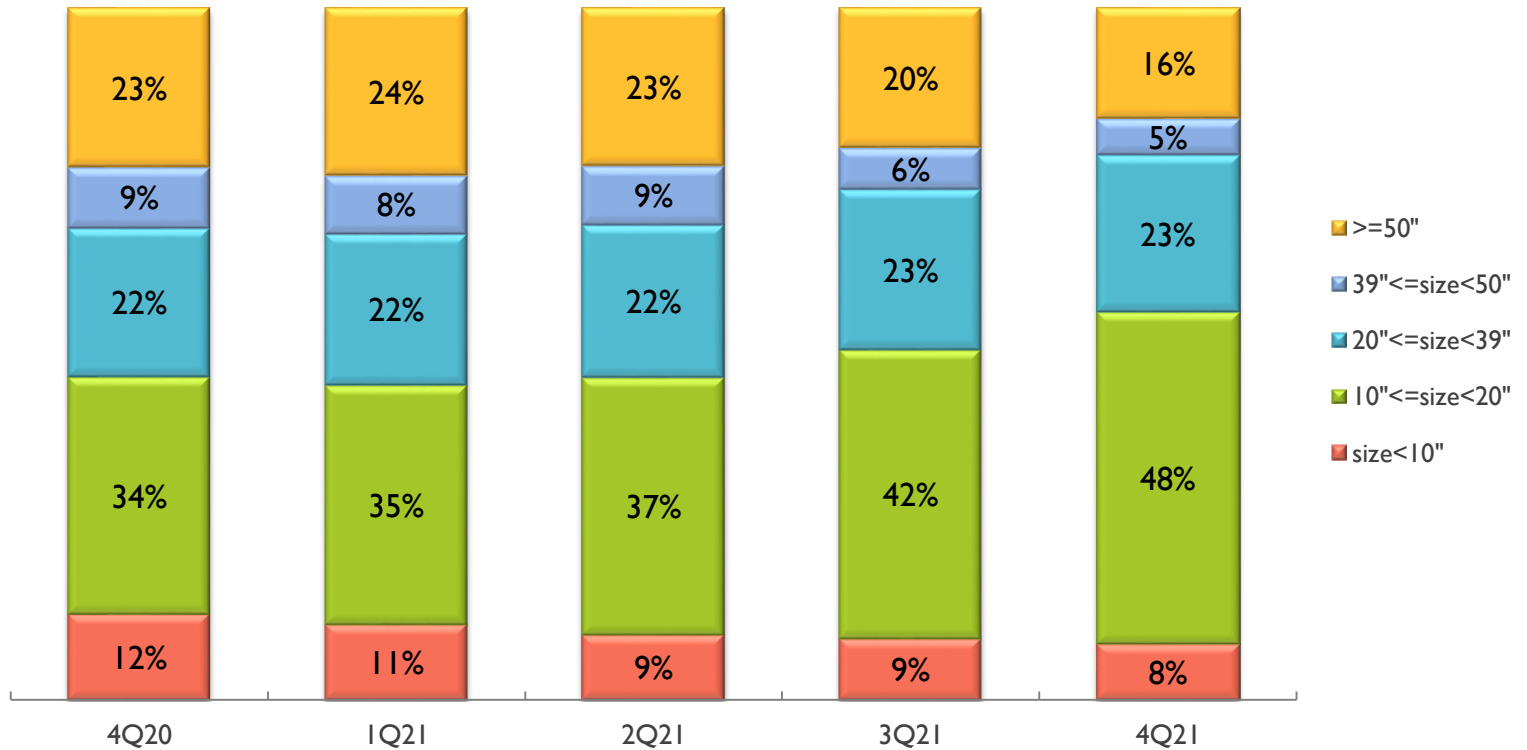
- a) In addition to cash generated from operating, investing and financing activities, net change in cash also include effect on currency exchange of foreign subsidiaries.

Revenue Breakdown



- Mobile PC and Device: including displays for notebook, tablet and mobile phones.
- PID and General Display: including displays for public information(PID), industrial PC, ATM, POS, pachinko and medical equipment.
- Others: including System & Solution, New Business, Energy and etc.

Display Revenue Breakdown by Size



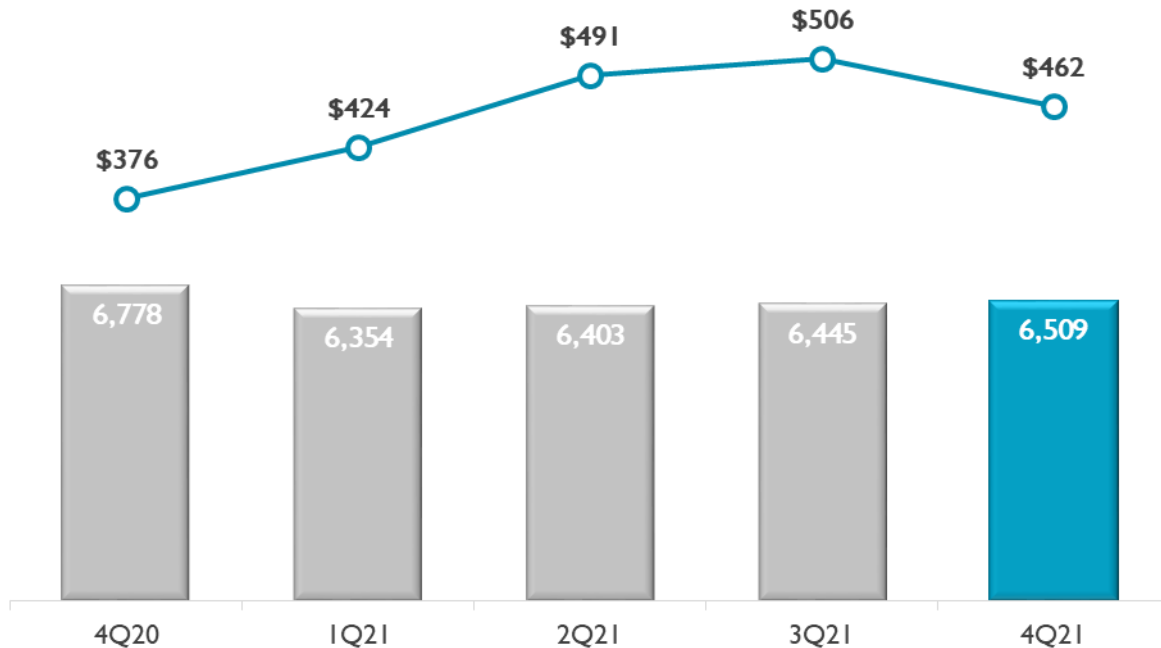
Consolidated Shipments & ASP by Area



Shipment in square meter (K m²)

ASP per square meter

Unit: K m², USD/m²



- ASP per square meter in US\$ was translated from NT\$ based on exchange rates announced by one of AUO's main banks.

I Q2022 Business Outlook



Based on our current business outlook, the Company expects:

- Area shipment to be down by mid single digit % QoQ, due to slow seasonality
- Blended ASP (USD/square meter) to be down by low to mid single digit % QoQ
- Loading rates will be dynamically adjusted based on market conditions

– The above is our current best forecast based on current business outlook and may vary depending on the actual market supply, demand and economic conditions.



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AU OPTRONICS CORP. AND SUBSIDIARIES

Consolidated Condensed Statements of Comprehensive Income

For the Three Months Ended December 31, 2021 and 2020 and September 30, 2021

(Expressed in Millions of New Taiwan Dollars (NTD) except for per share amounts and shares outstanding)



	Year over Year Comparison				Sequential Comparison			
	4Q21		4Q20		4Q21		3Q21	
	NTD	%	NTD	YoY%	NTD	%	NTD	QoQ%
Net Sales	93,034	100.0	80,535	15.5	93,034	100.0	99,055	(6.1)
Cost of Goods Sold	75,432	81.1	66,887	12.8	75,432	81.1	71,642	5.3
Gross Profit	17,602	18.9	13,648	29.0	17,602	18.9	27,413	(35.8)
Operating Expenses	7,257	7.8	5,366	35.2	7,257	7.8	6,987	3.9
Operating Profit(Loss)	10,346	11.1	8,281	24.9	10,346	11.1	20,427	(49.4)
Net Non-operating Income(Expenses)	1,711	1.8	78	2,102.7	1,711	1.8	464	268.8
Profit(Loss) before Income Tax	12,057	13.0	8,359	44.2	12,057	13.0	20,891	(42.3)
Income Tax Benefit(Expense)	(266)	(0.3)	519	-	(266)	(0.3)	(927)	(71.3)
Net Profit(Loss)	11,791	12.7	8,878	32.8	11,791	12.7	19,964	(40.9)
Other Comprehensive Income(Loss)	1,014	1.1	4,667	(78.3)	1,014	1.1	(624)	-
Total Comprehensive Income(Loss)	12,805	13.8	13,544	(5.5)	12,805	13.8	19,340	(33.8)
Net Profit(Loss) Attributable to:								
Owners of Company	10,655	11.5	8,435	26.3	10,655	11.5	19,310	(44.8)
Non-Controlling Interests	1,136	1.2	443	156.7	1,136	1.2	654	73.8
Net Profit(Loss)	11,791	12.7	8,878	32.8	11,791	12.7	19,964	(40.9)
Total Comprehensive Income(Loss) Attributable to:								
Owners of Company	11,606	12.5	12,862	(9.8)	11,606	12.5	18,658	(37.8)
Non-Controlling Interests	1,199	1.3	682	75.7	1,199	1.3	682	75.9
Total Comprehensive Income(Loss)	12,805	13.8	13,544	(5.5)	12,805	13.8	19,340	(33.8)
Basic Earnings Per Share	1.12		0.89		1.12		2.03	
Weighted-Average Shares Outstanding ('M)	9,542		9,499		9,542		9,515	

AU OPTRONICS CORP. AND SUBSIDIARIES
Consolidated Condensed Statements of Comprehensive Income
For the Period Ended December 31, 2021 and 2020

(Expressed in Millions of New Taiwan Dollars (NTD) except for per share amounts and shares outstanding)



	Year over Year Comparison			
	FY 2021		FY 2020	
	NTD	%	NTD	YoY%
Net Sales	370,685	100.0	270,955	36.8
Cost of Goods Sold	279,917	75.5	248,190	12.8
Gross Profit	90,768	24.5	22,765	298.7
Operating Expenses	27,692	7.5	20,682	33.9
Operating Profit(Loss)	63,076	17.0	2,083	2,928.1
Net Non-operating Income(Expenses)	3,331	0.9	705	372.8
Profit(Loss) before Income Tax	66,407	17.9	2,788	2,282.2
Income Tax Benefit(Expense)	(2,948)	(0.8)	120	-
Net Profit(Loss)	63,459	17.1	2,907	2,082.7
Other Comprehensive Income(Loss)	(763)	(0.2)	2,863	-
Total Comprehensive Income(Loss)	62,696	16.9	5,770	986.5
Net Profit(Loss) Attributable to:				
Owners of Company	61,331	16.5	3,376	1,716.5
Non-Controlling Interests	2,128	0.6	(469)	-
Net Profit(Loss)	63,459	17.1	2,907	2,082.7
Total Comprehensive Income(Loss) Attributable to:				
Owners of Company	60,645	16.4	6,090	895.9
Non-Controlling Interests	2,051	0.6	(319)	-
Total Comprehensive Income(Loss)	62,696	16.9	5,770	986.5
Basic Earnings Per Share	6.44		0.36	
Weighted-Average Shares Outstanding ('M)	9,522		9,499	

AU OPTRONICS CORP. AND SUBSIDIARIES
Consolidated Condensed Balance Sheets
December 31, 2021 and 2020
(Expressed in Millions of New Taiwan Dollars (NTD))



	December 31, 2021		December 31, 2020		YoY	
	NTD	%	NTD	%	NTD	%
ASSETS						
Cash and Cash Equivalents	79,945	18.8	90,275	22.2	(10,330)	(11.4)
Notes & Accounts Receivables	61,573	14.5	46,795	11.5	14,778	31.6
Other Current Financial Assets	12,367	2.9	1,254	0.3	11,112	886.0
Inventories	34,489	8.1	26,753	6.6	7,736	28.9
Other Current Assets	3,653	0.9	3,240	0.8	413	12.7
Total Current Assets	192,026	45.2	168,318	41.3	23,709	14.1
Long-term Investments	26,755	6.3	20,087	4.9	6,668	33.2
Net Fixed Assets	171,222	40.3	185,480	45.5	(14,258)	(7.7)
Right-of-use Assets	10,638	2.5	11,277	2.8	(639)	(5.7)
Other Non-Current Assets	24,169	5.7	22,108	5.4	2,061	9.3
Total Non-Current Assets	232,785	54.8	238,953	58.7	(6,168)	(2.6)
Total Assets	424,811	100.0	407,270	100.0	17,541	4.3
LIABILITIES						
Short-term Borrowings	45	0.0	200	0.0	(155)	(77.3)
Notes & Accounts Payable	63,400	14.9	54,812	13.5	8,588	15.7
Current Installments of Long-term Borrowings	16,834	4.0	16,771	4.1	62	0.4
Current Financial Liabilities	133	0.0	171	0.0	(38)	(22.3)
Accrued Expense & Other Current Liabilities	39,026	9.2	22,677	5.6	16,349	72.1
Machinery and Equipment Payable	4,317	1.0	3,707	0.9	611	16.5
Total Current Liabilities	123,755	29.1	98,338	24.1	25,416	25.8
Long-term Borrowings	37,821	8.9	99,824	24.5	(62,002)	(62.1)
Other Non-Current Liabilities	25,269	5.9	15,318	3.8	9,951	65.0
Total Non-Current Liabilities	63,090	14.9	115,142	28.3	(52,052)	(45.2)
Total Liabilities	186,845	44.0	213,480	52.4	(26,635)	(12.5)
EQUITY						
Common Stock	96,242	22.7	96,242	23.6	0	0.0
Capital Surplus	60,057	14.1	60,588	14.9	(531)	(0.9)
Retained Earnings	80,670	19.0	30,258	7.4	50,412	166.6
Other Equity	(4,743)	(1.1)	(3,270)	(0.8)	(1,473)	(45.0)
Treasury Shares	(439)	(0.1)	(1,013)	(0.2)	574	56.7
Non-Controlling Interests	6,179	1.5	10,986	2.7	(4,806)	(43.8)
Total Equity	237,966	56.0	193,790	47.6	44,176	22.8
Total Liabilities & Equity	424,811	100.0	407,270	100.0	17,541	4.3

AU OPTRONICS CORP. AND SUBSIDIARIES
Consolidated Condensed Cash Flow Statements
For the Period Ended December 31, 2021 and 2020
(Expressed in Millions of New Taiwan Dollars (NTD))



	<u>FY 2021</u>	<u>FY 2020</u>
	<u>NTD</u>	<u>NTD</u>
Cash Flow from Operating Activities:		
Profit(Loss) before Income Taxes	66,407	2,788
Depreciation & Amortization	33,665	35,398
Share of Profit of Equity-Accounted Investees	(2,626)	(118)
Changes in Working Capital	7,546	(12,221)
Changes in Others	(270)	(100)
Net Cash Provided by (Used in) Operating Activities	<u>104,721</u>	<u>25,747</u>
Cash Flow from Investing Activities:		
Acquisitions of Financial Assets Measured at Fair Value	(963)	(3,089)
Disposals of Financial Assets Measured at Fair Value	552	3,384
Acquisitions of Financial Assets Measured at Amortized Cost	(20,696)	0
Disposals of Financial Assets Measured at Amortized Cost	10,000	0
Acquisitions of Equity-Accounted Investees	(3,890)	(3,453)
Acquisitions of Property, Plant and Equipment	(17,038)	(15,601)
Changes in Others	1,684	1,050
Net Cash Provided by (Used in) Investing Activities	<u>(30,350)</u>	<u>(17,708)</u>
Cash Flow from Financing Activities:		
Increase(Decrease) in Short-term Borrowings	(155)	(1,545)
Increase(Decrease) in Long-term Borrowings	(62,930)	4,791
Payment of Lease Liabilities	(551)	(597)
Increase(Decrease) in Guarantee Deposits	(20)	53
Cash Dividends	(2,851)	0
Treasury Shares Sold to Employees	572	0
Changes in Non-Controlling Interests and Others	(17,536)	1
Net Cash Provided by (Used in) Financing Activities	<u>(83,470)</u>	<u>2,704</u>
Effect of Exchange Rate Changes on Cash and Cash Equivalents	<u>(1,230)</u>	<u>(917)</u>
Net Increase(Decrease) in Cash and Cash Equivalents	<u>(10,330)</u>	<u>9,825</u>
Cash and Cash Equivalents at Beginning of Period	<u>90,275</u>	<u>80,450</u>
Cash and Cash Equivalents at End of Period	<u>79,945</u>	<u>90,275</u>

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